BALANCE SHEET
Quarter I/ 2008
Unit: VND

| ASSETS | Code | Note | Mar. 31, 2008 | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 3,336,397,152,368 | 3,035,769,984,989 |
| I. Cash and cash equivalents | 110 |  | 147,099,123,175 | 113,526,928,226 |
| 1. Cash | 111 |  | 147,099,123,175 | 113,226,928,226 |
| 2. Cash equivalents | 112 |  | - | 300,000,000 |
| II. Short-term financial investments | 120 |  | 784,202,870,970 | 654,484,420,832 |
| 1. Short-term investments | 121 |  | 785,446,736,970 | 654,660,035,832 |
| 2. Provision for devaluation of short-term security investments (*) | 129 |  | $(1,243,866,000)$ | $(175,615,000)$ |
| III. Receivables | 130 |  | 750,719,283,395 | 689,340,141,934 |
| 1. Trade accounts receivables | 131 |  | 585,474,212,875 | 511,772,196,650 |
| 2. Advances to suppliers | 132 |  | 81,850,036,302 | 79,804,878,185 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress | 137 |  | - |  |
| 5. Other receivables | 138 |  | 84,077,032,218 | 98,514,364,154 |
| 6. Provision for short-term bad receivables (*) | 139 |  | (681,998,000) | (751,297,055) |
| IV. Inventories | 140 |  | 1,625,415,103,346 | 1,659,390,089,561 |
| 1. Inventories | 141 |  | 1,631,992,922,911 | 1,671,018,978,515 |
| 2. Provision for devaluation of inventories (*) | 149 |  | $(6,577,819,565)$ | $(11,628,888,954)$ |
| V. Other short-term assets | 150 |  | 28,960,771,482 | 75,146,784,436 |
| 1. Short-term prepaid expenses | 151 |  | 18,152,586,063 | 13,943,450,630 |
| 2. VAT deductible | 152 |  | 3,691,210,216 | 33,400,640,529 |
| 3. Tax and accounts receivable from State budget | 154 |  | 585,996,047 | 23,808,062,971 |
| 4. Other short-term assets | 158 |  | 6,530,979,156 | 3,994,630,306 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 2,493,275,039,654 | 2,325,274,507,299 |
| I. Long-term receivables | 211 |  | 67,025,000 | 762,225,000 |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 |  | - | - |
| 4. Other long-term receivables | 218 |  | 67,025,000 | 762,225,000 |
| 5. Provision for long-term bad receivable (*) | 219 |  | - | - |
| II. Fixed assets | 220 |  | 1,603,589,020,485 | 1,518,899,141,821 |
| 1. Tangible fixed assets | 221 |  | 888,400,693,773 | 899,877,321,744 |
| - Historical cost | 222 |  | 1,849,014,525,340 | 1,831,384,331,565 |
| - Accumulated depreciation | 223 |  | $(960,613,831,567)$ | (931,507,009,821) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  | - | - |
| - Accumulated depreciation | 226 |  | - | - |
| 3. Intangible fixed assets | 227 |  | 19,228,122,484 | 20,714,476,300 |


| - Historical cost | 228 |  | 38,770,913,342 | 38,770,913,342 |
| :---: | :---: | :---: | :---: | :---: |
| - Accumulated depreciation | 229 |  | (19,542,790,858) | $(18,056,437,042)$ |
| 4. Construction in progress expenses | 230 |  | 695,960,204,228 | 598,307,343,777 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 688,730,761,469 | 445,553,509,195 |
| 1. Investment in subsidiaries | 251 |  | 118,394,129,576 | 99,894,129,576 |
| 2. Investment in joint-venture | 252 |  | 120,372,506,801 | 115,539,934,826 |
| 3. Other long-term investments | 258 |  | 580,999,161,300 | 273,738,140,800 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $(131,035,036,208)$ | $(43,618,696,007)$ |
| V. Other long-term assets | 260 |  | 200,888,232,700 | 203,941,251,283 |
| 1. Long-term prepaid expenses | 261 |  | 192,121,139,564 | 195,613,205,387 |
| 2. Deferred income tax assets | 262 |  | 8,016,847,896 | 8,016,847,896 |
| 3. Others | 268 |  | 750,245,240 | 311,198,000 |
| TOTAL ASSETS (100+200) | 270 |  | 5,829,672,192,022 | 5,361,044,492,288 |
| CAPITAL SOURCES | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+320) | 300 |  | 1,312,144,870,071 | 1,045,106,344,467 |
| I. Short-term liabilities | 310 |  | 1,181,918,786,055 | 905,233,989,290 |
| 1. Short-term borrowing and debts | 311 |  | 534,743,436,000 | 9,963,436,000 |
| 2. Trade accounts payables | 312 |  | 316,918,704,719 | 617,301,386,982 |
| 3. Advances from customers | 313 |  | 2,356,145,738 | 5,707,671,355 |
| 4. Taxes and liabilities to State budget | 314 |  | 35,986,860,579 | 35,227,560,793 |
| 5. Payable to employees | 315 |  | 7,133,760,256 | 52,412,546 |
| 6. Payable expenses | 316 |  | 162,333,986,358 | 131,472,933,839 |
| 7. Accounts payables-Affiliate | 317 |  | - - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 |  | 122,445,892,405 | 105,508,587,775 |
| 10. Provision for short-term liabilities | 320 |  | - | - |
| II. Long-term liabilities | 330 |  | 130,226,084,016 | 139,872,355,177 |
| 1. Long-term accounts payables-Trade | 331 |  | 72,653,740,516 | 81,001,538,177 |
| 2. Long-term accounts payable-Affiliate | 332 |  | - | - |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 29,890,308,000 | 32,381,167,000 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | 27,682,035,500 | 26,489,650,000 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY (400=410+420) | 400 |  | 4,517,527,321,951 | 4,315,938,147,821 |
| I. Capital sources and funds | 410 |  | 4,489,470,292,824 | 4,224,315,730,556 |
| 1. Paid-in capital | 411 |  | 1,752,756,700,000 | 1,752,756,700,000 |
| 2. Capital surplus | 412 |  | 1,064,948,051,177 | 1,064,948,051,177 |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock (*) | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - | - |


| 6. Foreign exchange difference | 416 |  | - | - |
| :--- | :--- | :--- | ---: | ---: |
| 7. Investment and development fund | 417 |  | $774,051,807,452$ | $744,541,696,836$ |
| 8. Financial reserve fund | 418 |  | $151,067,190,146$ | $136,312,134,839$ |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | $746,646,544,049$ | $525,757,147,704$ |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{2 8 , 0 5 7 , 0 2 9 , 1 2 7}$ | $\mathbf{9 1 , 6 2 2 , 4 1 7 , 2 6 5}$ |
| 1. Bonus and welfare fund | 431 |  | $28,057,029,127$ | $91,622,417,265$ |
| 2. Budgets | 432 |  | - | - |
| 3. Budget for fixed asset | 433 |  | - | - |
| TOTAL RESOURCES $\mathbf{( 3 0 0 + 4 0 0 )}$ | $\mathbf{4 4 0}$ |  | $\mathbf{5 , 8 2 9 , 6 7 2 , 1 9 2 , 0 2 2}$ | $\mathbf{5 , 3 6 1 , 0 4 4 , 4 9 2 , 2 8 8}$ |

OFF BALANCE SHEET ITEMS

| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| 1. Operating lease assets |  | - | - |
| 2. Goods held under trust or for processing |  | $884,168,523$ | $4,581,129,707$ |
| 3. Goods received on consignment for sale |  | - | - |
| 4. Bad debts written off |  | - | - |
| 5. Foreign currencies: USD |  | $1,715,728$ | 315,236 |
| EUR |  | 2,096 | 33,256 |
| AUD |  | 0.5 | 0.5 |
| 6. Subsidies of state budget |  | - | - |
| 7. Depreciation fund |  | - | - |

INCOME STATEMENT
Quarter I/ 2008

| Unit: VND |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Quarter I |  | Accumulation |  |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 1 |  | 1,829,819,132,720 | 1,383,926,276,018 | 1,829,819,132,720 | 1,383,926,276,018 |
| 2. Deductions | 3 |  | 32,395,579,628 | 3,772,135,942 | 32,395,579,628 | 3,772,135,942 |
| 3. Net sales and services (10=01-03) | 10 |  | 1,797,423,553,092 | 1,380,154,140,076 | 1,797,423,553,092 | 1,380,154,140,076 |
| 4. Cost of goods sold | 11 |  | 1,258,830,375,888 | 993,889,513,657 | 1,258,830,375,888 | 993,889,513,657 |
| 5. Gross profit (20=10-11) | 20 |  | 538,593,177,204 | 386,264,626,419 | 538,593,177,204 | 386,264,626,419 |
| 6. Financial incomes | 21 |  | 129,415,626,546 | 162,387,149,624 | 129,415,626,546 | 162,387,149,624 |
| 7. Financial expenses | 22 |  | 100,809,260,932 | 13,936,017,122 | 100,809,260,932 | 13,936,017,122 |
| - Include: Interest expense | 23 |  | 8,329,180,863 | 1,543,969,969 | 8,329,180,863 | 1,543,969,969 |
| 8. Selling expenses | 24 |  | 203,671,012,218 | 210,403,952,859 | 203,671,012,218 | 210,403,952,859 |
| 9. General \& administrative expenses | 25 |  | 56,622,708,083 | 55,558,686,903 | 56,622,708,083 | 55,558,686,903 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | 306,905,822,517 | 268,753,119,159 | 306,905,822,517 | 268,753,119,159 |
| 11. Other income | 31 |  | 24,984,403,078 | 54,706,052,999 | 24,984,403,078 | 54,706,052,999 |
| 12. Other expenses | 32 |  | 1,104,650,672 | 4,666,688,857 | 1,104,650,672 | 4,666,688,857 |
| 13. Other profit (40=31-32) | 40 |  | 23,879,752,406 | 50,039,364,142 | 23,879,752,406 | 50,039,364,142 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 330,785,574,923 | 318,792,483,301 | 330,785,574,923 | 318,792,483,301 |
| 15. Current corporate income tax expenses | 51 |  | 36,036,338,263 | - | 36,036,338,263 | - |
| 16. Deferred corporate income tax expenses | 52 |  |  | - |  | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 294,749,236,660 | 318,792,483,301 | 294,749,236,660 | 318,792,483,301 |
| 18. EPS | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter I/ 2008 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation from Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| 1. Profit before tax | 1 |  | 330,785,574,923 | 318,792,483,301 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 30,593,175,562 | 28,468,696,480 |
| Provisions | 3 |  | 83,364,222,757 | 25,973,065,025 |
| Unrealized foreign exchange difference loss/gain | 4 |  | - | - |
| Loss/gain from investments | 5 |  | $(52,486,118,020)$ | (21,006,600,725) |
| Interest expenses | 6 |  | 8,329,180,863 | 1,543,969,972 |
| 3. Operating profit before the changes of current capital | 8 |  | 400,586,036,085 | 353,771,614,053 |
| Changes in accounts receivable | 9 |  | (7,683,145,169) | 29,446,606,743 |
| Changes in inventories | 10 |  | 39,026,055,604 | 65,605,073,178 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (291,286,953,659) | (14,955,283,404) |
| Changes in prepaid expenses | 12 |  | (717,069,610) | 2,544,232,574 |
| Paid interest | 13 |  | (1,175,919,548) | (1,543,969,972) |
| Paid corporate income tax | 14 |  | - | - |
| Other receivables | 15 |  | 1,030,820,825 | 70,498,287,200 |
| Other payables | 16 |  | (101,662,720,219) | $(106,061,854,432)$ |
| Net cash provided by (used in) operating activities | 20 |  | 38,117,104,309 | 399,304,705,940 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (71,327,544,238) | (145,112,758,995) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 171,727,273 | 301,071,019 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (369,705,200,000) | (1,300,225,596,700) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 53,100,118,862 | 120,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (144,475,212,475) | (3,092,684,826) |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 4,033,701,218 | 4,199,294,675 |
| Net cash used in investing activities | 30 |  | (528,202,409,360) | (1,323,930,674,827) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 1,183,470,971,700 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 523,657,500,000 | - |
| 4. Cash paid to principal debt | 34 |  | - | (2,910,786,000) |
| 5. Cash paid to financial lease debt | 35 |  | - | - |
| 6. Dividend, profit paid for owners | 36 |  | - | (206,839,028,000) |
| Net cash (used in) provided by financing activities | 40 |  | 523,657,500,000 | 973,721,157,700 |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 33,572,194,949 | 49,095,188,813 |


| Cash and cash equivalents at beginning of year | $\mathbf{6 0}$ |  | $\mathbf{1 1 3 , 5 2 6 , 9 2 8 , 2 2 6}$ | $\mathbf{1 5 6 , 8 9 4 , 7 2 9 , 0 7 6}$ |
| :--- | :---: | :---: | :---: | :---: |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| Cash and cash equivalents at end of yearo ( $50+60+61$ ) | 70 |  | $\mathbf{1 4 7 , 0 9 9 , 1 2 3 , 1 7 5}$ | $205,989,917,889$ |

